

CHEMICAL CONSULTANTS NETWORK MEETING

APRIL 8, 2026

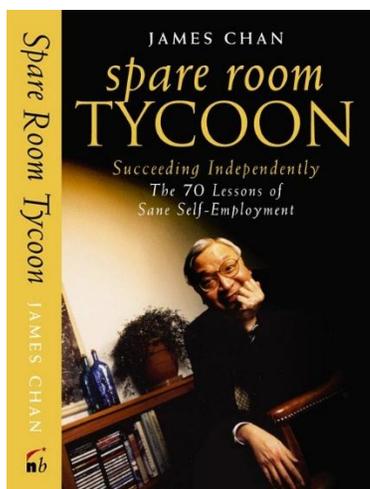
HOW I FOUND MY TOP FIVE CLIENTS

James Chan, PhD, Asia Marketing and Management (AMM)

DATE & TIME: Wednesday April 8, 2026, 6:30 PM

[Click here to register](#) (available in early January)

Location: Online via Zoom! (Registration required)



James Chan, PhD, founded his Philadelphia-based independent consulting practice in May 1983. He has since worked with 100 U.S. manufacturers, professional associations, and privately held companies to export American-made products and services to China and other Asian markets.

After two years as China Area Manager and International Promotion Manager at Academic Press, a subsidiary of the Fortune 500 publishing firm, HBJ, Chan resigned his corporate job in 1983 to start his own business, Asia Marketing & Management (AMM). 2026 marks AMM's 43rd anniversary as an international marketing consultancy.

By telling his personal stories of finding clients large and small, James hopes to stimulate participants in thinking of new ways to improve their business development strategies.

James published his book, *Spare Room Tycoon: Succeeding Independently, the 70 Lessons of Sane Self-Employment* in 2000. The book offers insights into the many intangible aspects of starting, running, and succeeding as solo business owners.



Click [here](#) to register to attend the event. This session is **FREE**.

CONSULTANTS - OPPORTUNITY HERE!

PLEASE VISIT <http://www.chemconsultants.org/> and <https://www.linkedin.com/company/chemical-consultants-network/>

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- If you'd like to speak with one of our members, come to a CCN meeting